

Press Release

Galileo Group AG extends Partnership with CollabNet, Inc.

Transformation in application management for SAP® products due to globalization drives heightened co-operation

Munich, October 25, 2007 - The Galileo Group AG, a leading provider of software solutions for the application and transport management of SAP® products, has announced an extension of its strategic partnership with CollabNet Inc. In future the Galileo Group will maintain some of its own personnel at the CollabNet headquarters in Brisbane, California. This will not only further enhance the technical integration of the two companies' product portfolios but also enable Galileo to serve its clients in the North American market more efficiently.

In explanation of this move, the Galileo Group refers to a transformation in distribution which is not only a reflection of software development but also, and increasingly, finds expression in the realm of application management for SAP® products. The main feature in this transformation, which is driven by disparity in salary levels, is the distribution of tasks, teams, developments and projects across a variety of geographical locations and incompatible time zones.

"These days our clients distribute application management for SAP® products to software factories located on different continents all around the world. For example, an Offshore Center in Asia will not only look after installations for other nations in the Asian Pacific region but also use local Asian personnel in activities for its European organizational units," explains Malte Klassen, CEO of the Galileo Group. "This increasingly widespread organizational mode of cooperation creates for our clients a number of challenges; mounting friction costs (for instance, in terms of distributed change request management and communication between different time zones) form just one example. We can

address these issues by integrating Conigma™ CCM and the CollabNet Enterprise Edition."

"CollabNet has a staff of 400, making it the largest manufacturer on the market which specializes in collaboration software. With its broad client base, its undisputed expertise in the sphere of collaboration software and its worldwide distribution network, CollabNet is the ideal partner for us and our clients," adds Matthias Kneissl, Product Manager for Conigma™ with the Galileo Group.

About the Galileo Group

The Galileo Group AG is one of the leading providers of Application and Transport Management solutions for SAP®. The Conigma™ suite integrates administration and processes for further developing, adapting and customizing SAP software seamlessly with existing IT support infrastructure, such as SAP procedures for allocating software (ABAP TMS and Java CMS). This results in significant rationalization potential based on the more efficient, automated development and change processes; in addition, IT compliance initiatives are given optimal support by means of wide-ranging workflow functionalities and the detailed recording of all procedural steps.

The clients of Galileo Group include LSV (Landwirtschaftliche Sozialversicherung), Postbank, Siemens AG and Züricher Kantonalbank. Galileo Group AG may be found in the Internet under <http://www.galileo-group.de>.

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